



## 2026 Conference Program-at-a-Glance

Monday, February 16

TRACKS	9:00 - 9:30AM	9:30 - 10:00AM	10:00 - 10:30AM	10:30 - 11:00AM	11:00 - 11:30AM	11:30AM - 12:00PM	12:00 - 1:00PM	1:00 - 1:30PM	1:30 - 2:00PM	2:00 - 2:30PM	2:30 - 3:00PM	3:00 - 3:30PM	3:30 - 4:00PM	4:00 - 4:30PM	4:30 - 5:00PM	5:00 - 5:30PM
BUSINESS STRATEGY	MO01 - The Invisible Marketer: How Generative AI is Fueling Growth for Contractors Behind the Scenes			MO09 - Breaking the Cycle: How to Reduce Employee Turnover				MO16 - The 3-Year Tune-Up: Build Value, Reduce Risk, and Prepare for Any Market				MO24 - Building Stronger Partnerships: Navigating Public-Private Collaborations for Sustainable Infrastructure		MO32 - Driving Sustained Profitable Growth: Achieving the Sweet Spot in Business		
NASSCO National Association of Sewer Service Companies	MO02 - Building Sewer and Drain Inspection (BSDI™) Certification Course Note: This session runs from 9:00am - 12:00pm															
NAWT National Association of Wastewater Technicians	MO03 - The Myths, Facts, and Common Issues of Septic Pumping O+M			MO10 - Leadership by the Numbers: How Knowing Your Financials Transforms Your Business				MO18 - Septic Success Blueprint Systems, Profit, and Growth for Your Business				MO25 - Exploring the Wonders of Vacuum: Concepts, Demonstrations, and Experiments O+M		MO33 - Mastering Vacuum and Pressure Techniques for the Septic Pumping Industry O+M		
NOWRA National Onsite Wastewater Recycling Association	MO04 - OWTs Assessment: Getting the Information Needed to Service the Onsite Wastewater Treatment System			MO11 - Operation and Maintenance of Onsite Wastewater Treatment Septic Tanks O+M				MO19 - O&M Essentials: Understanding the Fundamentals of Wastewater in OWTs O+M				MO27 - Keys to Managing Low-Pressure Pipe and Drip Distribution in Onsite Wastewater Treatment Systems O+M		MO34 - Overview of O&M Units in Onsite Wastewater Treatment Systems O+M		
PSA Portable Sanitation Association International				MO05 - Professionalism in Portable Sanitation								MO28 - When Natural Disasters Strike				
PORTABLE SANITATION								MO20 - Scaling a Trailer-Based Business: Challenges, Opportunities and Lessons Learned						MO35 - Opportunities in the Changing Landscape of Construction Site Sanitation		
SSCSC Southern Section Collection System Committee	MO06 - Understanding Sewer Nozzles: Technology, Applications, and Best Practices			MO13 - Exploring Today's Pipeline Assessment Technology and Its Future Evolution				MO21 - Trenchless Pipe and Manhole Rehabilitation: A Comprehensive Guide to Lining Materials and Case Histories				MO29 - Composite Manhole Covers: Key Benefits, Selection Criteria, and Ideal Applications		MO36 - The Evolution and Future of Robotic Pipeline Inspection Technology		
SSPMA Sump and Sewerage Pump Manufacturers Association	MO07 - Submersible Wastewater Pump Systems: Tips for Sizing, Application, and Troubleshooting			MO14 - Pump Stations That Work: Wet Well Sizing and Pre-Packaged Solutions Note: This session ends at 11:30am				MO22 - Common Problems with Wastewater Control Panels				MO30 - Onsite Electrical Training O+M				
WASTEWATER EDUCATION 501CS Creating awareness around mental health in the workplace	MO08 - Let's Start a Conversation about Workplace Mental Health			MO15 - Are You Prepared? How to Get Your Business and Personal Ducks in a Row Before the Inevitable Happens				MO23 - Can I Ask THAT? HOW Do I Ask That? What the Law Says About the Questions You Can Ask Your Employees				MO31 - Dealing with Death: If You Think You're Prepared... You're NOT		MO37 - Open Discussion on Mental Health in the Trades		

Daily Max Hours

WBJ = 6.0 hours

O+M = 6.0 hours

In-Shell = 0.0 hours

DW = 0.0 hours



2026 Conference Program-at-a-Glance, continued

TRACKS	Tuesday, February 17																	
	8:00 - 8:30 AM	8:30 - 9:00 AM	9:00 - 9:30 AM	9:30 - 10:00 AM	10:00 - 10:30 AM	10:30 - 11:00 AM	11:00 - 11:30 AM	11:30 AM - 12:00 PM	12:00 - 1:00 PM	1:00 - 1:30 PM	1:30 - 2:00 PM	2:00 - 2:30 PM	2:30 - 3:00 PM	3:00 - 3:30 PM	3:30 - 4:00 PM	4:00 - 4:30 PM	4:30 - 5:00 PM	
BUSINESS STRATEGY																		
LEADERSHIP																		
NEW PROFESSIONALS																		
ON-SITE SEWAGE TREATMENT AND DISPOSAL SYSTEMS (OSTDS)																		
PLUMBING																		
PORTABLE SANITATION																		
SEWER AND DEWATERING, INSPECTION AND MAINTENANCE																		
VACUUM TRUCK OPERATIONS																		
WASTE HANDLING																		
WOMEN IN WASTEWATER																		
NAVY Vacuum Truck Technology Training Course	<p>8:50AM - 5:00PM This training course is targeted to those that own or operate a vacuum truck which is used to clean septic tanks, aerobic treatment units, holding tanks, or grease traps. It is directed specifically at owners and employees who may just be starting in business and need a solid base of information to perform their daily tasks. At the same time, this course provides a good refresher and overview for experienced operators.</p>																	
Complete Your Local Market: A Hands-On Workshop for Local Business Success	<p>9:00AM - 12:00PM It's no longer enough to just have a website. If your business isn't showing up in the top local search results—or worse, if your competition is—you're leaving money on the table. This interactive workshop is built specifically for local contractors, service pros, and business owners who are ready to stop guessing and start dominating their market.</p>																	

Daily Max Hours  
 W/W = 7.5 hours  
 O+M = 7.5 hours  
 Install = 0.0 hours  
 DW = 0.0 hours

← W/W + O+M  
 (7.5 hours w/ budget)



2026 Conference Program-at-a-Glance, continued

Wednesday, February 18

TRACKS	8:30 AM	9:00 AM	9:30 AM	10:00 AM	10:30 AM	11:00 AM	11:30 AM	12:00 PM	12:30 PM	1:00 PM	1:30 PM	2:00 PM	2:30 PM	3:00 PM	3:30 PM	
BUSINESS STRATEGY		WE01 - Four Lead Generation Activities You Might Be Missing in Your Business, and How to Fix Them!		WE07 - Breaking Down the Books: P&L and Balance Sheet Essentials		WE13 - Business Domination: The Proven Path to More Money, Less Stress and a Business You Love Again		WE19 - Mastering the "Tricking Showdown"		WE26 - Accelerating Business Growth in Pipe Lining				WE27 - Flexible Filler: Reinforced Plastic Pipe (RPP): The Best Option for Pressure Pipe Rehabilitation		
MUNICIPAL SEWER AND WATER		WE02 - Preserving Capex's Critical Infrastructure: A Successful Large-Diameter Pipeline Trenchless Renewal Project		WE08 - NASSCO PACF: How Can Your Municipality or Business Benefit?		WE14 - Intelligent Public Works Management: Naper's Transformation of Condition Assessment		WE20 - Operating an EPA Compliant Fat, Oil, & Grease Program						WE27 - Flexible Filler: Reinforced Plastic Pipe (RPP): The Best Option for Pressure Pipe Rehabilitation		
NEW TECHNOLOGY		WE03 - Leveraging Advanced Locating Equipment to Map Underground Infrastructure				WE15 - Let's Make a Dirty Movie! Embedding Video to Train Wastewater Professionals								WE28 - Remote Process Monitoring: A Data-Driven Approach to Proactive Maintenance		
ON-SITE SEWAGE TREATMENT AND DISPOSAL SYSTEMS (OSDS)		WE04 - Troubleshooting Septic Systems and Standard Practice for New Installations		WE09 - Factors of Safety: in the Field and in Design				WE21 - Sampling Onsite Systems and Understanding Lab Reports							WE29 - Trenchless Technology for Single Family Residential: Rehab, Building Sewers, Building Outhouses, and Water Services	
RESOURCES				WE10 - Essential PRE for Safe Plumbing and Pipe Repair Practices				WE22 - Sump, Sewage and Effluent Pump Sizing								
SAFETY		WE05 - The Big Hole in Confined Space Training: Gas Monitor Training				WE16 - Are Your Mechanics Safe? Combination Machine Safety		WE23 - System Health Impacts and Regulatory Developments								
SEWER AND DRAIN CLEANING, INSPECTION AND MAINTENANCE				WE11 - Artificial Intelligence in Sewer Infrastructure: A New Standard for Condition Assessment		WE17 - Sales Training for the Drain Cleaning Professional										
SEWER AND PIPE REHABILITATION, REPAIRING, AND RDM/VE						WE18 - How Five Trendless Rehab Projects Saved Failing Large Diameter Combined Sewer Structures in Albany, NY		WE24 - Setting Public Policy vs. Reacting to Public Policy: Should We Lead or Follow in the CIPP Industry?								
VACUUM TRUCK OPERATIONS				WE12 - Breaking Ground: Fundamentals of Hydro Excavation										WE31 - Vacuum Truck Operations: Managing the Lead Service Line Crisis		
WASTEWATER TREATMENT		WE06 - From Click to Compliance: Achieving Operational Excellence in Industrial Wastewater Management						WE25 - Buck the Traditional and Jump into the Cloud: Modern Marketing Solutions (like Cloud-based SCADA) are the Future						WE32 - Utilizing Packaged and Filter Technology for Onsite Wastewater Treatment		
<b>WORKSHOPS (Additional Fee Required)</b>																
<p><b>8:30 AM - 4:45 PM</b>  <b>Trenchless Sewer Systems: Solving Problems in the Field</b>  Presented by the National Onsite Wastewater Recycling Association (NOWRA), this one-day workshop, led by industry experts, focuses on advanced skills for those running operation and maintenance businesses focused on onsite wastewater treatment systems.  Presented by NOWRA</p> <p><b>9:00 AM - 12:00 PM</b>  <b>Leading &amp; Developing Middle Management</b>  To reach the highest levels of sustainable growth, you must design a plan to create and develop a middle management team that can make your company's vision a reality. This workshop will help you acquire the core skills needed for nurturing a top-performing management team and discover the secrets to becoming a skilled delegator. Learn what you need to build your ultimate management team.</p>																

Daily Max Hours  
W/W = 5 hours  
O+M = 7 hours  
Install = 1.0 hour  
DW = 0.0 hours

O+M (7 hours w/bucks)



## 2026 Conference Program-at-a-Glance, continued

Thursday, February 19

TRACKS	8:00 - 8:30 AM	8:30 - 9:00AM	9:00 - 9:30AM	9:30 - 10:00AM	10:00 - 10:30AM	10:30 - 11:00AM	11:00 - 11:30AM	11:30AM - 12:00PM
MUNICIPAL SEWER AND WATER	TH01 - Specifying Engineers Gain Wisdom from Contractor Experience <i>W/W</i>			TH04 - Rebranding a Publicly Owned Utility <i>W/W + DW</i>			TH07 - From Sewers to Safety: Harnessing Molecular Biology and AI for Positive Public-Health Outcomes <i>W/W + DW</i>	
SEWER AND DRAIN CLEANING, INSPECTION AND MAINTENANCE	TH02 - How to Train and Inspire Drain Cleaners for Long-Term Success							
SEWER AND PIPE REHABILITATION, RELINING AND REPAIR				TH05 - Maintenance Agreements: The Pathway to a Better Budget			TH08 - Expand-in-Place Integration Technology: The "Forever" Rehabilitation Solution <i>W/W</i>	
SUSTAINABILITY	TH03 - Powering Progress: Solar and Storage Solutions for Wastewater Resilience at RUSA <i>W/W</i>							
WASTEWATER TREATMENT				TH06 - The Role of Membrane Technologies in Wastewater Recovery and Reuse <i>W/W</i>			TH09 - Bridging the Scalability and Adaptability Gaps in Industrial Wastewater Treatment Design: Sustainable Solutions for Emerging Economies - A Nigerian Case Study <i>W/W</i>	
<b>TECHNICAL TOUR (Additional Fee Required)</b>								
TECHNICAL TOUR Carmel Wastewater Treatment Plant	9:15AM - 11:30AM - Bus transportation provided. Check in at Maryland Street Entrance by 9:15am; transportation to and from the plant is included in the timeframe listed. Carmel Wastewater Treatment Plant - Attendees will tour the CAWD Wastewater Treatment Plant (WWTTP), which has a permitted capacity of 3.0 million gallons per day (MGD) of dry weather flow. Current average dry weather flow (ADWF) is approximately 1.1 MGD, which represents 37% of the permitted capacity. Of the 1.1 MGD, approximately two-thirds is from CAWD customers and the remaining one-third is from Pebble Beach Community Service District customers.							

Daily Max Hours

W/W = 3.0 hours

O+M = 0 hours

Install = 0 hours

DW = 2.0 hours